

AMERICAN SUBCONTRACTORS ASSOCIATION - GREATER KANSAS CITY CHAPTER

Who We Are

The American Subcontractors Association – Greater Kansas City Chapter (**KCASA**) is a non-profit trade association representing construction subcontractors, specialty trade contractors and suppliers of goods and services in the greater Kansas City area.

KCASA members work in every specialty trade – from steel erection and masonry, to drywall and painting – and in every related service industry, from insurance to accounting. Member companies range in size from the smallest start-up firms to the largest specialty contractors in the region.

KCASA members are construction professionals – just like you.

KCASA, affiliated with the American Subcontractors Association, is part of a nationwide network of more than 35 local and state chapters representing the single voice of all subcontractors, specialty trade contractors and suppliers in the construction industry.

KCASA is the only organization dedicated exclusively to the business issues affecting subcontractors, who perform more than 85% of the work on all commercial construction, in both the public and the private sectors.

KCASA provides information, resources and contacts to help you run your business more profitably. In Missouri and Kansas, we're your advocates, working every day to protect your interests and promote fair business practices throughout the construction industry.

**Our business is
helping you do yours.**

What you get as a member of KCASA

- **Government Advocacy** – Construction generates billions of dollars of revenue annually but government generates countless laws and regulations complicating the business of construction. **KCASA** is *your* voice in Topeka, Jefferson City and Washington, D.C. Legislators and decision makers hear *your* point of view on issues affecting business conditions for subcontractors.
 - **Business Practice Interchange (BPI)** – Not sure about the business practices of a prospective customer before submitting a bid? Well, stop bidding in the dark. **KCASA's** BPI sessions afford you the opportunity to exchange factual information about your customers and prospective customers before you submit your bid.
 - **Informative Meetings and Workshops** – **KCASA** meetings polish your tools of the trade. Our programs are designed specifically for construction subcontractors and suppliers. ASA webinars and podcasts provide you with the opportunity to advance your business skills without leaving your office.
 - **Industry News, Trends and Business Tips** – **KCASA** and ASA monitor the every day workings in the construction industry and provide that information in an easy-to-read and digest format. The **KCASA** and ASA Web sites provide resources you won't get any where else.
 - **Model Contract Documents** – ASA's subcontractor bid proposal, subcontract addenda, and reservation of rights stickers help you preserve your rights during the subcontract negotiation process. All of these documents are available at no cost to members on the ASA Web site.
 - **Member Directory** – **KCASA's** and ASA's on-line membership directories promote your company throughout the industry to give you greater industry exposure.
 - **Opportunity to Learn from Your Peers** – Draw on the collective knowledge of **KCASA** and ASA members and staff nationwide.
 - **Industry Liaison** – ASA is your voice within the construction industry both locally and nationally. ASA is a founding member of ConsensusDOCS, which develops model documents that allocate risk equitably among the parties on a construction project.
 - **Opportunities to Learn about and Network with Customers** – Being active in **KCASA** is a great way to develop leadership skills and play a role in changing the construction industry for the better.
 - **Discounts on Numerous Products and Services** – The ASAdvantage Program provides access to discounts on project documentation, equipment, fleet services, insurance and more.
 - **Industry Influence** – By joining the voices of subcontractors and suppliers, **KCASA** and ASA get the results you want in the industry, in the state legislatures, and in Washington, D.C.
- Membership investment includes membership in KCASA and the ASA national organization – double the benefits and services!**

Visit our websites

www.kcasa.org

www.asaonline.com

GREATER KANSAS CITY CHAPTER

KCASA

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